

### MCI Bulletin – June 2021

Attn: All insureds and brokers

Date: 22<sup>nd</sup> June 2021

### What does a hardening Cyber Insurance Market mean for shipowners?

Current metrics indicate that cyber insurers are facing a deluge of claims, so what does this mean for our shipowner clients?

Unfortunately it means that the scope of cover currently available in the market may become ever more restrictive, the price of the cover will increase and existing insurers may have less appetite for the risk. In turn this will contract the availability of capacity and harden the market further.

### So how can Shoreline help?

As from April this year, Shoreline's Maritime Cyber Insurance (MCI) facility, backed by A rated reinsurers at Lloyd's, was renewed for another year, albeit basis 30% increase in rates and with more stringent minimum underwriting criteria.

The good news is, MCI rates are now fixed through to April 2022, this means as the wider cyber insurance market continues to harden around us Shoreline's clients can take advantage of some of the best maritime cyber insurance rates going forward.

Whilst shipowners are often better informed than their risk carriers about the risks to which their companies and vessels are exposed, this maxim may not hold true for cyber risk, consequently, the time to act is now, because:

Maritime cyber risk has a triple threat;

- Its ephemerality leads to an ever changing risk landscape touching each and every one of us indiscriminately,
- Its intangibility means, the threat can appear from anywhere at any time and finally,
- Its asymmetry allows your bedroom based 'hacker hobbyist' working in cahoots with his international cadre of hacker friends, on their artillery of home PCs to hack your systems just for the fun of it.

Whilst you can do much to improve your cyber resilience, your defences will never be 100% safe.

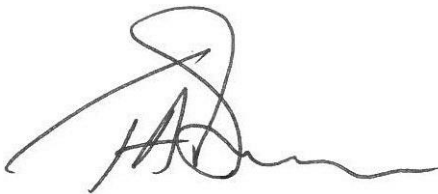
Shoreline was the first marine insurer to bring a dedicated maritime cyber insurance product to market. Shoreline's track record in this line of insurance informs its view that shipowner risk managers are now proactively looking to transfer this risk out of their companies; **MCI can achieve this outcome today.**

The application process is quick and easy, the cover is wide in scope and the premium cost is competitive.

Shoreline can provide you with a no obligation, very rough pricing indication, upon receipt of the following minimum underwriting information; annual turnover, size and type of vessels within your fleet (both owned and chartered) and requested policy limit.

We are here to assist, let us help, contact us today.

Yours sincerely,



Captain Thomas Brown  
CEO – Shoreline Ltd

### Related Media:

See also Shoreline's Cyber related [Maritime Risk Podcasts](#):

[Episode 7](#) - Legal and insurance issues in relation to maritime cyber risk

[Episode 8](#) - How to assess your exposure, quantify your potential losses and recover from a maritime cyber-attack